



# County of Fairfax, Virginia

## NOTICE OF AWARD

Date: February 1, 2015

**\*\*Multiple Awards were made as a result of this solicitation. The vendors were awarded by category. See page 5 of this Notice of Award\*\***

CONTRACT TITLE: IT Staff Augmentation

RFx NUMBER: RFP2000001155

CONTRACT NUMBER: 4400005605

NIGP CODE: 91895, 91830, 95877

CONTRACT PERIOD: February 1, 2015 through January 31, 2020

RENEWALS: Five (5) One-Year Periods

SUPERSEDES CONTRACT: RQ06-795261-42A-V

CONTRACTOR: Array Information Technology, Inc.  
7474 Greenway Center Drive, Suite 600  
Greenbelt, MD 20770

SUPPLIER CODE: 1500064705

Contact: Sumeet Shrivastava  
Telephone: 703-405-8502  
Fax: 240-331-4273  
Email: [FCGIT@arrayinfotech.com](mailto:FCGIT@arrayinfotech.com)

TERMS: Net 30 Days

FOB: Destination

PRICES: See Attached Pricing Schedule

DPSM CONTACT: Teena L. Stewart, CPPB, Contract Specialist II  
Telephone: 703-324-3227  
Fax: 703-324-3228  
E-mail: [teena.stewart@fairfaxcounty.gov](mailto:teena.stewart@fairfaxcounty.gov)

Department of Purchasing & Supply Management  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013

Website: [www.fairfaxcounty.gov/dpsm](http://www.fairfaxcounty.gov/dpsm)  
Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

ORDERING INSTRUCTIONS:

The Departments of Fairfax County may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.



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Teena L. Stewart, CPPB  
Contract Specialist II

DISTRIBUTION:

Finance – Accounts Payable/e  
DIT – Amy Brown/e  
DIT – Tonya Mills/e  
DIT – George Coulter/e  
DPSM – Supplier Diversity/e

Contract Specialist – T. Stewart  
ACS, Team 1 – J. Waysome-Tomlin

**PRICING SCHEDULE**

(ALL RATES ARE FULLY LOADED, NOT TO EXCEED – NO ADDITIONAL CHARGES OF ANY KIND)

**ARRAY INFORMATION TECHNOLOGY, INC.**

**\*\*Onsite Rates**

(FCG and/or FCPS Location)

<b>Labor Category</b>	<b>Hourly Rate (A)</b>	<b>Monthly Hourly Rate (B)</b>	<b>Quarterly Hourly Rate (C)</b>	<b>Six (6) Month Hourly Rate (D)</b>
<b>Infrastructure Technical Support (5.9.1)</b>				
Network Engineer (Senior)	\$76.40	\$76.40	\$75.64	\$74.11
Network Engineer (Intermediate)	\$65.35	\$65.35	\$64.70	\$63.39
Systems Engineer (Senior)	\$85.33	\$85.33	\$84.48	\$82.77
Systems Engineer (Intermediate)	\$72.79	\$72.79	\$72.06	\$70.61
Citrix Administrator	\$85.53	\$83.53	\$82.69	\$81.02
Virtual Server Engineer	\$76.40	\$76.40	\$75.64	\$74.11
Wireless Device Analyst	\$88.63	\$88.63	\$87.74	\$85.97
SAN Engineer	\$123.68	\$123.68	\$122.44	\$119.97
<b>Project/Program Management Support (5.9.5)</b>				
Business Analyst (Senior)	\$87.96	\$87.96	\$87.08	\$85.32
Business Analyst (Intermediate)	\$68.53	\$68.53	\$67.84	\$66.47
Technical Project Manager (Senior)	\$117.28	\$117.28	\$116.11	\$113.76
Technical Project Manager (Intermediate)	\$89.24	\$89.24	\$88.35	\$86.56
Technology. Trainer/ Writer (Senior)	\$73.20	\$73.20	\$72.47	\$71.00
Technology. Trainer/ Writer (Intermediate)	\$53.88	\$53.88	\$53.34	\$52.26
Management Analyst (Senior)	\$104.39	\$104.39	\$103.35	\$101.26
Management Analyst (Intermediate)	\$68.07	\$68.07	\$67.39	\$66.03
Documentation Specialist	\$58.91	\$58.91	\$58.32	\$57.14
<b>Telecommunications Support (5.9.6)</b>				
Telecommunications Analyst	\$76.34	\$76.34	\$75.58	\$74.05
Telecommunications Field Engineer	\$65.25	\$65.25	\$64.60	\$63.29
Telecommunications Network Engineer	\$75.08	\$75.08	\$74.33	\$72.83

**PRICING SCHEDULE**

(ALL RATES ARE FULLY LOADED, NOT TO EXCEED – NO ADDITIONAL CHARGES OF ANY KIND)

**ARRAY INFORMATION TECHNOLOGY, INC.**

**\*\*Offsite Rates**

(FCG and/or FCPS Location)

<b>Labor Category</b>	<b>Hourly Rate (A)</b>	<b>Monthly Hourly Rate (B)</b>	<b>Quarterly Hourly Rate (C)</b>	<b>Six (6) Month Hourly Rate (D)</b>
<b>Infrastructure Technical Support (5.9.1)</b>				
Network Engineer (Senior)	\$87.32	\$87.32	\$86.45	\$84.70
Network Engineer (Intermediate)	\$74.68	\$74.68	\$73.93	\$72.44
Systems Engineer (Senior)	\$97.51	\$97.51	\$96.53	\$94.58
Systems Engineer (Intermediate)	\$83.19	\$83.19	\$82.36	\$80.69
Citrix Administrator	\$95.47	\$95.47	\$94.52	\$92.61
Virtual Server Engineer	\$87.32	\$87.32	\$86.45	\$84.70
Wireless Device Analyst	\$101.29	\$101.29	\$100.28	\$98.25
SAN Engineer	\$141.35	\$141.35	\$139.94	\$137.11
<b>Project/Program Management Support (5.9.5)</b>				
Business Analyst (Senior)	\$100.53	\$100.53	\$99.52	\$97.51
Business Analyst (Intermediate)	\$78.32	\$78.32	\$77.54	\$75.97
Technical Project Manager (Senior)	\$134.04	\$134.04	\$132.70	\$130.02
Technical Project Manager (Intermediate)	\$101.99	\$101.99	\$100.97	\$98.93
Technology Trainer/ Writer (Senior)	\$83.65	\$83.65	\$82.91	\$81.14
Technology Trainer/ Writer (Intermediate)	\$61.58	\$61.58	\$60.96	\$59.73
Management Analyst (Senior)	\$119.30	\$119.30	\$118.11	\$115.72
Management Analyst (Intermediate)	\$77.79	\$77.79	\$77.01	\$75.46
Documentation Specialist	\$67.32	\$67.32	\$66.65	\$65.30
<b>Telecommunications Support (5.9.6)</b>				
Telecommunications Analyst	\$87.24	\$87.24	\$86.37	\$84.62
Telecommunications Field Engineer	\$74.57	\$74.57	\$73.82	\$72.33
Telecommunications Network Engineer	\$85.81	\$85.81	\$84.95	\$83.24

OTHER AWARDS ARE AS FOLLOWS:

CONTRACTORS	Contract No.	CATEGORIES							
		Cyber	A/V	GIS	Radio/ Wireless	Telecomm	Infrastructure Technical Support	App Dev	Project Mgmt.
Accelera Solutions	4400005603						✓		✓
Ark Solutions, Inc.	4400005604							✓	✓
Array Info. Tech. Inc.	4400005605					✓	✓		✓
Ashburn Consulting	4400005606	✓	✓				✓		✓
Avineon, Inc.	4400005607			✓					✓
Camber Corporation	4400005608	✓						✓	✓
Ciber, Inc.	4400005609							✓	✓
Creative Info Tech Inc.	4400005610							✓	✓
CW Professional Services	4400005813							✓	✓
Dimension Data, Inc.	4400005622	✓				✓	✓		✓
Enterprise Solutions	4400005623						✓	✓	✓
Genesis Consulting	4400005624				✓			✓	✓
Information Mgmt.	4400005625		✓	✓					✓
Insight Public Sector	4400005626								✓
Insystech, Inc.	4400005627						✓		✓
Ironbrick Associates	4400005628						✓	✓	✓
Johnson, Mirmiran & Thompson, Inc. (JMT)	4400005629			✓			✓		✓
Powersolv, Inc	4400005630								✓
Presidio Networked	4400005631							✓	✓
RCC Consultants, Inc.	4400005632				✓	✓			✓
Tangible Technology	4400005633								
Televate, LLC	4400005634				✓			✓	
The Digital Decision	4400005635				✓				✓
Timmons Group	4400005636			✓					✓
Winbourne Consulting	4400005637					✓			✓

To review awards for RFP20000001155, you can search on the contract register by Contractor Name, Contract No., or by the Contract Description, "IT Staff Augmentation".

**Sample Listing Of Local Public Bodies**

REFERENCE PARAGRAPH 29 OF THE SPECIAL PROVISIONS, "USE OF CONTRACTS BY OTHER PUBLIC BODIES." You may select those public bodies that this contract may be extended to; a "blank" will signify a "NO" response:

X	Alexandria Public Schools, VA	X	Manassas Park, Virginia
X	Alexandria Sanitation Authority	X	Maryland-National Capital Park & Planning Commission
X	Alexandria, Virginia	X	Maryland Transit Administration
X	Arlington County, Virginia	X	Metropolitan Washington Airports Authority
X	Arlington Public Schools, Virginia	X	Metropolitan Washington Council of Governments
X	Bladensburg, Maryland	X	Montgomery College
X	Bowie, Maryland	X	Montgomery County, Maryland
X	Charles County Public Schools, MD	X	Montgomery County Public Schools
X	College Park, Maryland	X	Northern Virginia Community College
X	Culpeper County, Virginia	X	Omni Ride
X	District of Columbia	X	Potomac & Rappahannock Trans. Commission
X	District of Columbia Courts	X	Prince George's County, Maryland
X	District of Columbia Public Schools	X	Prince George's County Public Schools
X	DC Water and Sewer Authority	X	Prince William County, Virginia
X	Fairfax County Water Authority	X	Prince William County Public Schools, VA
X	Fairfax, Virginia (City)	X	Prince William County Service Authority
X	Falls Church, Virginia	X	Rockville, Maryland
X	Fauquier County Government and Schools, Virginia	X	Spotsylvania County Schools, Virginia
X	Frederick, Maryland	X	Stafford County, Virginia
X	Frederick County Maryland	X	Takoma Park, Maryland
X	Gaithersburg, Maryland	X	Upper Occoquan Sewage Authority
X	Greenbelt, Maryland	X	Vienna, Virginia
X	Herndon, Virginia	X	Virginia Railway Express
X	Leesburg, Virginia	X	Washington Metropolitan Area Transit Authority
X	Loudoun County, Virginia	X	Washington Suburban Sanitary Commission
X	Loudoun County Public Schools	X	Winchester, Virginia
X	Loudoun County Sanitation Authority	X	Winchester Public Schools
X	Manassas, Virginia		
X	Manassas City Public Schools, Virginia		

Complete and return this form with your proposal.

**Array Information Technology, Inc.**

Vendor Name